

THE Agricultural Business Council of Kansas City

April 3, 2009

Member News

Grain Outlook Focus for April 9 Luncheon Meeting



Get the latest update on the grain markets, supply, and demand at the Council's April 9 luncheon meeting featuring nationally recognized analyst, **Bill Hudson**. Hudson, founder of The ProExporter Network®, will also discuss California's proposed new rules for "Low Carbon Fuel Standard." Hudson says California's present interpretation of so-called "Land Use Change," when applied to the life cycle analysis of Midwestern corn ethanol has the effect of stopping the use of such fuels by about 2011. He calls the proposed rules "wrongheaded" and says while they

violate both common sense and the Interstate Commerce Act, is it possible this could represent the very same approach the federal EPA under President Obama might consider?

Council members should expect a thought-provoking and informative look at key factors that will affect the nation's agricultural economy, including oil prices, the biofuels mandate, and the weather. The noontime luncheon program, sponsored by the Council, will be held at the American Royal (1701 American Royal Court in the West Bottoms near Kemper Arena in Kansas City, MO). The business community and the general public are welcome. Tickets are \$25 for non members and \$15 for members. RSVP for the luncheon by **April 3** to Erica Venancio (erica@petersenconsultingllc.com).

Council to Honor Four Heartland "Legacy Makers"

-- Agi Schafer, freelance journalist



Few start out their career with "legacy making" in their job description. Courage, vision, dedication, opportunity and, perhaps, a bit of destiny drove some of Kansas City's biggest thinkers and agrarians to shape a river town and cattle baron's Mecca into an enterprising, modern cityscape.

Kansas Corn Commissioners Get Firsthand Look at Importance of Strong Asian Markets for US Beef: Assessing efforts to regain market share for U.S. beef in Japan and Korea was the focus of three Kansas corn commissioners in a recent trip with the U.S. Meat Export Federation (USMEF). Members of the Kansas Corn Commission have returned from Japan and South Korea where they observed the work of USMEF and the retail and foodservice performance of U.S. beef and pork products. These two countries are major importers of U.S. red meat. Corn Commissioners Brian Baalman of Menlo, Ken McCauley of White Cloud, Bob Timmons of Fredonia, and KCC Executive Director Jere White were joined on the trip by USMEF Vice Chairman Keith Miller of Great Bend, and farm broadcaster Greg Akagi of the Kansas Agriculture Network. (further details, www.ksgrains.com)

MO-AG Supports Appointment of a Task Force to Investigate Grain Fraud: The Missouri Agribusiness Association (MO-AG) is supporting the decision of Missouri House Speaker Ron Richards to set up a task force to look at the issues surrounding an alleged grain fraud case in Martinsburg, Missouri. The decision follows the actions of the Missouri Department of Agriculture in February to suspend the license and freeze the assets of T.J. Gieseke Farms and Trucking of Martinsburg after a routine audit revealed the company owed more than \$1.3 million in unpaid grain royalties. Press reports indicate there could be \$15 million losses to producers in the case. MO-AG Executive Director Steve Taylor said the association is urging policymakers to resist calls for legislative "quick fixes." He said MO-AG also supports an independent review of the Missouri Department of Agriculture's auditing procedures and

For the first time ever, on May 22 at the historic Kansas City Club, The Agricultural Business Council of Kansas City will honor four of the region's most inspiring business leaders who have helped to spur economic growth and public awareness through the advancement of farming and ranching, animal health, bio science and bio security, energy, food and feed processing, commodity promotion or advanced education and research.

"From its earliest beginnings in 1821 as a trading post along the Missouri River and as a cattle center in the late 1880s, Kansas City grew from the abundance and innovation of agriculture," says Bob Petersen, chairman of the Agricultural Business Council of Kansas City. "Although our cityscape has changed dramatically, agri-business and its related industries continue to shape who we are and who we will become. The Council seeks to honor some of those individuals whose contributions influence both foundation and future."

The 2009 Award for Agricultural Leadership and Excellence, named in honor of the late Jay B. Dillingham, will be awarded to:

- R. Crosby Kemper, Jr., UMB Financial Corporation;
- Joerg Ohle, Bayer Animal Health and
- Morton Sosland, Sosland Publishing.



The Outstanding Volunteer of the Year is Gina Bowman, CVR Energy.

"These individuals have had a positive and lasting effect on our community and the way the public perceives modern day agri-business. Agriculture is no longer just farming, ranching and processing - it also includes bio science and security, animal pharmaceuticals, energy and commerce. Their personal success and excitement for their own business enterprises has spilled over to create new business opportunities for so many others. That's worth celebrating," says Petersen.

The May 22 event will be hosted at The Kansas City Club (918 Baltimore Avenue in Kansas City, MO) at 11:30 a.m. for networking and noon for lunch. Petersen said the Council is very pleased to announce that the honorary co-chairs for the event are four Congressional leaders from the Heartland:

- Congressman Emanuel Cleaver, II (D-MO)
- Congressman Sam Graves (R-MO)
- Congressman Dennis Moore (D-KS)
- Congressman Jerry Moran (R-KS)

Tickets are \$50 per person or \$350 for a table of eight. Reservations

regulations. Taylor said MDA should be provided the resources necessary for programs and staff that will help prevent corruption and fraud.

(Source: Kansas Grain and Feed Association, www.kansasag.org, and Missouri AgriBusiness Association, www.mo-ag.com)

Missouri Farm Bureau (MFB) Federation notes it is important for farmers to ask the right questions and take the right steps when selling grain. MFB says much of this is covered in a brochure issued by the Missouri Department of Agriculture, titled "Are Your Grain Transactions Protected?" The brochure is available on the web at www.mda.mo.gov/giw.htm.

Wheat Scoop: Farmers Will Win the Biotech Battle: According to Kansas Wheat, when it comes to the biotechnology adoption in food crops, the times are changing. American wheat farmers overwhelmingly support biotech wheat, according to a survey commissioned by the National Association of Wheat Growers earlier this year. Results of the survey were unveiled in February. More than 75 percent of all respondents to the survey agree that biotech commercialization in wheat is important. Wheat, it happens, is the world's most widely consumed food grain and heretofore, has not had the benefit of biotechnology. That, in turn, has contributed to a rapid decline in acres devoted to wheat in the U.S. It also has led to miniscule gains in average yield, compared to those realized by corn and soybeans.

Kansas Landowners Must Prepare for Oil Pipeline: Kansas Farm Bureau says the amount of crude oil delivered to the U.S. is about to expand by 4.5 percent when TransCanada Corporation and its affiliates construct and operate a new 2,148-mile pipeline. It will extend from Hardisty, Alberta to U.S. Midwest markets in Illinois and Oklahoma. The new pipeline is designed to pass through Washington, Clay, Dickinson, Marion, Butler and Cowley Counties in Kansas. It is projected to be 36 to 42 inches wide with a capacity of 590,000 barrels per day.

KCBT Trading Volume Up in March: Kansas City Board of Trade trading volume for the month of March totaled 287,958 contracts, an increase of 10.6 percent when

can be made by contacting Erica Venancio at erica@petersenconsultingllc.com or by going to <http://agribusinesscouncilofkc.com/awards.aspx>.

Monsanto Talks about Its Sustainability Initiative

-- Dennis McLaughlin, McLaughlin Writers Group



As if farmers haven't always had tough rows to hoe, they are now facing the most significant agricultural production challenge in history. In the next 40 years they will have to harvest more food than mankind has produced in the last 10,000 years. Putting that projection into sharper focus, John Raines, Vice President of Business Affairs for Monsanto, said global population growth, from 6 billion to 9 billion people by 2030, would call for a doubling of corn, soybean and cotton yields in the ensuing 22

years. Raines further illustrated how critical the situation is by noting shirt makers would need twice as much cotton to provide just one pullover for each of the additional inhabitants of the earth.

Adding to the degree of difficulty for the task ahead, farmers worldwide are seeing the availability of arable land shrinking as the demand for industrial infrastructure grows. Farm labor will be a problem, too. In China 300 million workers are leaving their rural roots for jobs in the sprawling metro developments. The same thing on the same scale is happening in India, said Raines speaking at the March AgriBusiness Council luncheon. Another consequence of the development of China, India and other third world countries is their growing appetite for meat. Conventional thought stereotypes Indians as vegetarians because of religious beliefs. But as prosperity increases there, it seems a lot of Indians were vegetarians only because they couldn't afford meat.

Global demand for meat is expanding as population and income grow, Raines pointed out, just as population and income growth are already a driving force behind the demand for crop production.

"Agriculture is at the intersection of these global challenges," Raines said, and that is the reason Monsanto considers agriculture its only business. Monsanto is 100 percent focused on it, he continued, saying that 10 percent of every dollar goes into biotech and better genetics to increase the yields of corn, cotton, soy and vegetables. But Monsanto's concentration on agriculture comes with the caveat that, in addition to meeting the needs of the present, developments and breakthroughs cannot compromise the ability of the future generations to meet their needs.

Monsanto's sustainable yield initiative is designed to address agriculture demand and productivity issues. The program, according to Raines, will help soy, corn and cotton farmers to double yields by 2030

compared to March 2008. The increase was fueled by the hard red winter wheat futures contract, which increased 14.3 percent compared to March 2008.

Malt-O-Meal Locates Distribution Center in KC: Kansas City Area Development Council has announced that Malt-O-Meal Co. will open a 151,000-square foot distribution center in Kansas City, MO for its dry cereals. The Minneapolis-based company will employ approximately 25 workers when it begins operating in March. The KC market won this investment due to its access to the company's customer base.

Profitability Seminars Focus on Cow-Calf Producers: The Kansas Livestock Association (KLA) and Intervet/Schering-Plough Animal Health will host three cow-calf profitability seminars during April. These seminars are designed to help ranchers address the challenges of today's beef industry, including rising input costs and escalating land values, by providing practical management information that can be applied to any operation. (Further details at www.kla.org)

Missouri Corn Check-off Celebrates 25 Years of Success: Corn growers, industry leaders, and special guests convened in Jefferson City in mid-February to celebrate 25 years of success with the Missouri Corn Merchandising Council (MCMC). Sprouting from humble beginnings and growing into an organization that represents the nation's top value crop, the Council strives to make a positive impact for the growers and end-users. The many successes celebrated by the MCMC include helping to establish Missouri's farmer-owned ethanol industry, the funding of early research on corn-based plastic and the re-registration of atrazine for Missouri corn farmers.

DFA Recaps 11th Annual Meeting: More than 1,200 members and industry guests of Dairy Farmers of America, Inc. (DFA) convened for the Cooperative's 11th Annual Meeting in Kansas City March 24-25. This year's theme - People. Pride. Passion. - set the stage for a two-day event that explored the current state of the industry and the Cooperative, while honoring the hardworking people who make DFA the organization it is today. During the meeting, DFA reported 2008 financial results. The Cooperative had a strong year financially with record revenues of

while reducing the use of key resources by one-third per unit of output. Raines mentioned that breeding, agronomic practice improvements and biotechnology can maximize yield gains, and higher yields will contribute to improvements in resource usage.



Higher Yield, drives significant resource improvements

	CORN	COTTON	SOYBEANS
Land Use	-37%	-25%	-26%
Soil Loss	-69%	-34%	-49%
Irrigated Water Use	-27%	-49%	-20%
Energy Use	-37%	-66%	-65%
GHG Emissions	-30%	-33%	-38%

(Percent reduction of inputs per Unit of Output, 1987-2007, United States)



Source: Field to Market Alliance

Raines also explained that developments and improvements in genetically modified (GM) crops could eventually reduce pesticide applications by 286 million kg by 2030 and lower green house gas (GHG) emissions by 14.76 kg during the course of Monsanto's Sustainability Initiative. Referring to the reduction of GHG emissions, Raines pointed out, "That's like taking six million cars off the road."

Agriculture, Food Continue to Grab Headlines



For years conventional wisdom assumed that most Americans took their food for granted and didn't think much about where it came from once they plucked it off the grocer's shelf. On the other side of the coin, farmers seemed fairly sure their labors in general and their efforts overall to improve productivity were under-appreciated by consumers.

But those perceptions are changing now, as John Raines of Monsanto pointed out in his presentation to the AgriBusiness Council members last month. Agriculture has moved squarely into the limelight of global challenges, he said, because of world population growth, growing food demands and increasing natural resource constraints. Coincidentally, agribusiness

\$11.7 billion in 2008 and net income of \$61.7 million. In 2008, the Cooperative marketed 61.2 billion pounds of milk and directed more than \$7 billion dollars in milk payments to members.

The American Royal Western Art Show and Sale Is Returning: A gallery style show, sale, and auction featuring western painting, photography, and sculpture will bring the American Royal District to life with events scheduled for May 1 and 2. Artists from across the United States will compete for the ultimate best in show designation as The American Royal Western Artist. Featured Artists include local Kansas City artist Marlin Rotach and Oklahoma artist Harold "H" Holden. The proceeds from the show will provide long-term funding for the American Royal Association and Scholarship Funds for Art Students.

ICM Further Reduces Staff: ICM Inc. announced on March 17 that it has cut another 98 jobs. "The decision to reduce our workforce has been extremely difficult, and a decision that I do not take lightly," said ICM president and Chief Executive Officer Dave Vander Griend. "I understand the burdens that will be placed on our employees and their families, and ICM will do its best to help each employee with this transition." Monique Garcia, a communications specialist with ICM, told *Ethanol Producer Magazine* that after the workforce reduction of 98 people, ICM has approximately 310 employees on staff. (Source: *Ethanol Producer Magazine*)

Pollan at Unity to Promote New Book: controversial writer and food activist Michael Pollan will be at Unity Temple on the Plaza on May 20 for a book signing hosted by Rainy Day Books. His new book is *In Defense of Food*. Pollan's philosophy was summed up in a *New York Times* piece a couple of years ago: "Eat food. Not too much. Mostly plants." The admission package for the event includes the \$15.00 cost of the book.

Scouler Says College Recruitment Effort Reaps Rewards: Following a rigorous fall and early spring recruiting effort at universities across the Midwest, The Scouler Company says it is pleased to have attracted 12 of the best and brightest college graduates for its Business Manager Trainee Program. Launched in 2006, the company's Trainee Program provides new college graduate

has found itself bathed in growing media attention this past year. In the span of just four days last week, for example, two of the nation's primary daily newspapers carried five major stories and full page ads involving food production. The **New York Times** carried two agriculture and food features in its Sunday March 22 edition: *Is a Food Business Revolution Now in Season* and *Eating Food That's Better For You Organic or Not*. A couple of days later the **Wall Street Journal** keyed in on some agribusiness issues with two stories: *Water Worries Shape Local Energy Decisions* and *Beef Industry Fights For Room at the Table*.

On the same day the agribusiness stories ran in the WSJ, a full page advertisement appeared in the same edition: *Smarter Planet Needs Smarter Food* with a tantalizing color picture of a strip steak (Kansas City Strip?), broccoli and carrots. So, who sponsored the ad? Cargill, ADM, National Beef? Nope. It was IBM, proving that even business machines are interested in traditional nourishment.

Is The USDA Crop Forecast a Reflection of Recession?

Economists were suggesting that the USDA's crop projections might indicate how severely the recession has affected farmers' plans to plant this year. Analysts thought the planting forecast - the results of a USDA survey of 86,000 growers - might show that farmers would cut high cost crops such as corn and cotton and increase production of soybeans and crops which don't require expensive nitrogen fertilizers.

But the USDA reported on March 31 that farmers are expected to plant about 85 million acres of corn - only about 1 percent less than they planted in 2008. The USDA said lower corn prices and uncertainty over fertilizer prices were discouraging some farmers. Corn hit \$8 a bushel for a time last summer but has plummeted since. Corn prices for May delivery dropped to a little over \$3.86 a bushel but climbed to \$4.05 on March 31 when the USDA's Prospective Plantings report was issued. Nonetheless, the total 2009 U.S. acreage still would be the third-highest in the past six decades.

The soybean acreage is expected to rise slightly to a record 76 million acres, while IHS Global Insight expects wheat and cotton acreage to each fall 7 percent. The USDA indicated farmers intend to use 7.8 million fewer acres this year to plant the nation's 21 biggest crops than they did in 2008. That is the largest one-year drop since 1987 when the farm belt was immersed in its debt crisis. The cutbacks in planting are expected to cause food inflation of 3 percent to 4 percent, according to the USDA, which is down from 2008's 5.5 percent.

The USDA will conduct another survey in mid-June to come up with actual planting figures.

Source: USDA, **The Wall Street Journal**

Urban Farms on Display

hires with hands-on experience in merchandising, operations, sales and accounting and control. Scoular focuses its recruiting efforts at five core universities: Iowa State University, Kansas State University, University of Illinois, University of Minnesota, and University of Nebraska-Lincoln.

Department of Agriculture Offers Marketing Assistance to Missouri Farmers Interested in Agritourism: Agritourism has become an ever-growing segment of Missouri's agriculture industry and an important component to farms across the state. Agritourism opportunities offers producers a chance to add value and income to their farms while providing Missourians a chance to experience agriculture through pumpkin patches, u-pick strawberries, blackberries, blueberries, apple and peach orchards, on-farm tours and corn mazes. The Missouri Department of Agriculture's AgriMissouri program offers marketing assistance and opportunities to those food manufactures, farmers, producers, agritourism businesses and farmers' markets that are interested in adding value to their existing operations or beginning a new venture. To learn more about AgriMissouri or agritourism, visit www.agrimissouri.com.

LeBeau Named CHB LLC Chief Operating Officer: American Hereford Association Executive Vice President Craig Huffhines has announced that Tom LeBeau has been selected as the new Certified Hereford Beef (CHB) LLC chief operating officer. A 28-year veteran in the meat industry, LeBeau brings a strong background in beef marketing and retail experience to the CHB LLC team. LeBeau said his goal is to strategically position Certified Hereford Beef LLC in order to increase carcass utilization, drive the volume of sales of premium-priced Hereford beef products and thereby double the demand for Hereford-specification cattle."

Officers & Directors

Bob Petersen
Chairman
Petersen Consulting Services, LLC

Steve Dees
Vice Chair



Upwards of 2,000 people will visit more than 30 farms and gardens in the metro area on Sunday June 28, culminating a ten-day festival put on by the Kansas City Center for Urban Agriculture to promote the production and consumption of fresh local produce grown on local farms.

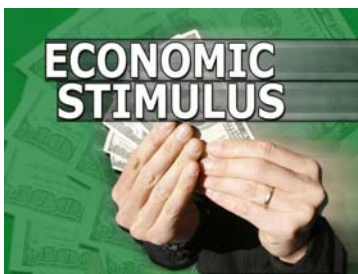
In the run up to the tour of farms, the KCCUA will host of a series of family-friendly events between June 18th and the 27th. On-farm activities include storytelling, live music, educational displays and vermiculture (composting) and honeybee demonstrations, along with children's activities. The actual pre-tour events will feature a kick-off presentation and keynote speaker at the Kansas City Public Library - along with a local food night at area restaurants, workshops and food and faith forums. More event information is available on the Kansas City Urban Farms and Gardens Tour website - in particular, there is an interactive map feature so tourists can chart their own custom itineraries of the participating farms.

Farm and food enthusiasts can learn more about the Center for Urban Agriculture by logging onto www.kccua.org or calling 913-831-2444.

The KCCUA teaches new farmers in urban settings how to farm and operate their farms as businesses. The non-profit organization's self-sustaining model and demonstration farm produces some 30,000 pounds of certified organic vegetables a year on 2.5 acres and has annual sales of \$100,000.

In its four years of existence, the KCCUA has helped start 17 farms, networked city farmers and developed strategies for training new farmers and getting them land. The staff has also assisted more than 50 farmers solve problems and grow and sell more food. During this brief span, the KCCUA has earned national recognition and a reputation for its practical approach to urban agriculture. Last year it received multi-year funding from the Heifer Project and the Cedar Tree Foundation.

Agriculture Gets a Break



Of the approximately 300 changes to the existing IRS code ushered in by the \$790 billion federal stimulus plan, two notable changes will impact agriculture: an extension of special or bonus depreciation, and an increase in the Section 179 deduction.

The 50 percent special or bonus depreciation provision expired at the end of 2008. The new legislation extends the time period for the bonus depreciation to include qualifying property acquired and placed in service in 2009. The new legislation also extends the bonus depreciation through tax year 2010 for property with a recovery period of 10 years or longer,

Bill Brooks
Secretary/Treasurer
eDairy, Inc.

Board of Directors

Cliff Becker
Vance Publishing Corp., food360

Curt Blades
Successful Farming

Wyatt Brummer
The Scoular Company

Frank Bryant
SES, Inc.

Tim Daugherty
Agriculture Hall of Fame

Parthy Evans
Stinson Morrison Hecker LLP

Colleen Gerke
John Deere Agricultural Marketing Center

Elvin Hollon
Dairy Farmers of America, Inc.

Leslie Kaufman
Kansas Cooperative Council

Erin Nash
Rhea + Kaiser

Damon New
First State Bank & Trust

Don Nikodim
Missouri Pork Association

Diane Olson
Missouri Farm Bureau

Nancy Robinson
Livestock Marketing Association

Amber Spafford
Osborn Barr Communications

Steve Taylor
Mo-Ag Agribusiness Assoc.

Bob Walker
Bayer Animal Health

Jere White
Kansas Corn Growers Association

Shrene White
Cargill/Horizon Milling

Ex Officio Members

transportation property and certain aircraft.

Mike Beam
Kansas Livestock Association

The Section 179 deduction limit was scheduled to be \$133,000 with a qualifying property limit of \$530,000 for tax year 2009, but the stimulus package changes the maximum Section 179 deduction to \$250,000 with a qualifying property limit of \$800,000 for tax year 2009.

Gina Bowman
CVR Energy

An additional issue the stimulus legislation modified was the carry back period for a net operating loss (NOL). Typically, the carry back period for a NOL is two years. The stimulus package allows a qualifying entity to carry the NOL back up to five years. This carry back provision would only be eligible for a net operating loss incurred during tax year 2008.

Source: **Feed-Lot eNews**, March 25, 2009

CVM: Big Challenges Get a Bigger Budget

-- Dennis McLaughlin, McLaughlin Writers Group



As the list of concerns centering around food safety grows, the FDA's Center for Veterinary Medicine hopes to take a leadership role in assuring Americans of the integrity of the food they purchase and consume.

Speaking before an audience of Agribusiness Council members and representatives from KC Animal Health Corridor companies, CVM Director Bernadette Dunham, DVM, Ph.D., was both enthusiastic and optimistic about the chances that veterinarians armed with stronger oversight authority and wider jurisdiction on food safety issues would have a positive impact.

Her presentation - "Sustaining the Momentum of Change: Challenges and Opportunities for CVM" - was part of the quarterly *Corridor Conversations*. In her comments, Dr. Dunham said the new federal budget allocated unprecedented increases in funds for the CVM to focus on and promote public health. But equally important, the budget boost would enable the CVM to work with entrepreneurial firms trying to develop the potential of genetically engineered food animals, biopharm research and xenotransplantation. The federal stimulus package, she also noted, had already had an impact. In the last month, the CVM has hired 20 researchers and veterinarians for new positions and filled 15 backlogged spots.

Underscoring the threat of dangerous new microbes, outlined last year in a *Corridor Conversations* talk by Dr. Lonnie King of the CDC, Dr. Dunham reiterated the importance of the One World One Health initiative. She cited one of the CVM's goals as ensuring veterinarians and physicians would work together to safeguard public health.

Dan McChesney, Ph.D., the CVM's Director of Surveillance and Compliance, followed up Dr. Dunham's remarks, saying Congress will have more oversight of the activities of the FDA and other federal agencies in general, but organizations, like the CVM, need to be more proactive in educating lawmakers about the issues and their ramifications. "Oversight is not bad," he mentioned, "but we have to

control it." Congress, he feels, wants do the right thing, but it doesn't always have the information it needs to respond judiciously. As a result science and industry needs to stay ahead of the curve on developments, concerns and issues, and be proactive in communicating them to Congress.

The *Corridor Conversations* program is sponsored by the Kansas City Animal Health Corridor. Visit their web site for further information, www.kcanimalhealth.com.

Some Media Coverage Hits a Sour Note



CBS' *60 Minutes* featured a segment on one of its programs last month on famed restaurateur Alice Waters, the founder of Chez Panisse in the Bay Area. She is also considered the creator of California Cuisine which was not only a culinary style but also became something of a movement advocating the cultivation and use of fresh, locally grown food. Along

the way, the notion sprouted that organically produced fruits and vegetables are the only way to grow healthy food.

But that is not necessarily a majority (or dare say we correct) point of view. Executives for the Nutrients for Life Foundation called out both the host and the subject of the segment for their biased stand on depicting organic farming as the only option for producing healthy food. Harriet Wegmeyer, executive director, and Ford West, president, of the foundation sent letters to Lesley Stahl and Alice Waters explaining in detail the benefits of fertilizers and modern agriculture. West also wrote to First Lady Michelle Obama congratulating her for the White House garden being planted this spring, and reminding her the "fertilizers are all good."

The Washington D.C.-based Nutrients for Life Foundation is a tax-exempt organization formed to provide educational information to the general public and policy makers about fertilizers, modern agriculture and the role nutrients serve in improving people's lives. Log onto to www.nutrientsforlife.org or call 800-926-9065 for more information.

Special thanks to --

Dennis McLaughlin, *McLaughlin Writers Group*, for his volunteer editorial services to bring you this issue of the Agricultural Business Council's Newsletter.

Formatting and graphics courtesy of Erica Venancio.

P.O. Box 26426 • Kansas City, MO 64196
Tel: 816-628-1231 • Fax: 816-628-1905
agribusinesscouncilofkc.com